

If calling ask for David Fraser

File Ref PRJ5-124-022



**HASTINGS  
DISTRICT  
COUNCIL**

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19 October 2006

### **Warwick Walbran Consulting Limited**

In May 2006, I engaged Warwick Walbran Consulting Limited on behalf of Hastings and Rangitikei District Councils to carry out a survey and analysis of the potential change in traffic should the Taihape to Napier Road be upgraded and designated a state highway. Warwick has now completed the work originally identified in the brief on time and on budget. My observations, based on this project, of Warwick's skills and abilities follow.

Warwick is a specialist in strategic transport analysis with a background in the provision of road network services. In more recent years, one of the services he has been providing is an independent audit service for Land Transport New Zealand on funding applications for projects. As well as this independent auditing, he has also worked on specialist projects similar to the Taihape to Napier Road where a more thoughtful and creative approach than simply following the project evaluation manual is required. Nevertheless, the regular auditing service Warwick has provided to Land Transport New Zealand has not only meant that he has good contacts and access to key personnel within Land Transport New Zealand, but also that he is up with the play on different approaches being taken to project evaluation and funding throughout the country.

I have found Warwick to be thoughtful and creative in his approach to addressing issues as they surface. He is willing to challenge ideas you put forward if he does not agree and able to think innovatively on new issues as they surface. He is not fixed to traditional thinking and approaches; rather, he uses his practical experience and awareness to investigate the aspects of the work involved from a number of different angles. He also brings to the service a business acumen relating to financial investment, which provides a broader span of thought and argument than is typically found within public agencies.

As well as his own specialist skills, Warwick has a network of colleagues he can call upon who have complementary expertise, and can further enhance the service provided. Warwick also has the ability and willingness to recognise when this expertise will be of value to his clients.

I would have no hesitation in recommending Warwick Walbran Consulting limited to prospective clients

A handwritten signature in blue ink, appearing to read 'David Fraser', written over a light blue circular stamp.

David Fraser  
**Special Projects**  
davef@hdc.govt.nz

**INFRASTRUCTURE SERVICES**  
Cnr Warren & Heretaunga St East  
Private Bag 9002, HASTINGS  
DX MA75020  
Phone: (06) 878-0500 Fax: (06) 878-0505  
www.hastingsdc.govt.nz